



**CITY OF OPELIKA
CITY COUNCIL
WORKSESSION MEETING AGENDA
300 Martin Luther King Blvd.
July 8, 2025
TIME: 5:55 PM**

1. A CALL TO ORDER
 1. George Allen, Erica Norris, Tim Aja, Todd Rauch, Eddie Smith
2. PRESENTATIONS
3. RESOLUTIONS
4. ORDINANCES
5. GENERAL UPDATES
6. REVIEW/DISCUSS CURRENT COUNCIL MEETING AGENDA
 1. Bid - Temporary Personnel Services - HR.
 2. Bid - LED Flood Lights and Mounting Adapters - OPS.
7. GENERAL / DISCUSSION
8. END OF WORK SESSION

“In compliance with the Americans with Disabilities Act, the City of Opelika will make reasonable arrangements to ensure accessibility to this meeting. If you need special assistance to participate in this meeting, please contact the ADA Coordinator 72 hours prior to the meeting at (334)705-5130.”

RESOLUTION NO. _____

WHEREAS, the Purchasing Department solicited sealed bids for a contract to provide Temporary Personnel Services for various departments of the City of Opelika; and

WHEREAS, LanceSoft, Inc. submitted the lowest bid but did not meet specifications; and

WHEREAS, Burt Employment was the next lowest bidder meeting specifications; and

WHEREAS, funds are coming from the appropriate account;

NOW, THEREFORE, BE IT RESOLVED by the City of Opelika, Alabama, as follows:

1. That the contract be awarded to Burt Employment on their bid meeting specifications.
2. That the Purchasing-Revenue Manager be authorized to issue a purchase order to Burt Employment on an as needed basis.
3. That the Mayor be authorized to sign all documents pertaining to this contract.
4. The Controller be authorized to adjust the budget as necessary for this contract.

APPROVED AND ADOPTED this the _____ day of _____, 2025.

C. E. "Eddie" Smith, Jr.
President of the City Council
City of Opelika, Alabama

ATTEST:

Russell A. Jones, MMC
City Clerk

FACT SHEET

SUBJECT: Sealed Bids – Bid #25013 – We are asking the Council to approve a contract to provide Temporary Personnel Services

FACTS:

- Bid opening date – 6/30/25
- User Departments – Various
- The bid was mailed to 13 vendors
- 10 bids were received
- Budgeted contract
- Bid tabulation sheet attached

RECOMMENDATION:

- **Recommend award contract to Burt Employment on their bid meeting expectations on an as needed basis.**

BID#: 25013 DATE: 6/30/25 DEPT: VARIOUS							13 VENDORS INVITED
DESCRIPTION: TEMPORARY PERSONNEL SERVICES							10 BIDS RECEIVED
	MARK-UP PERCENTAGE						
	CITY SENDS TO TEMP AGENCY:						
	ITEM 1: TECHNICIAN, ACCOUNTING				ITEM 4: CUSTOMER SERVICE REPRESENTATIVE		
	ITEM 2: LABORER				ITEM 5: CITY SERVICES TECHNICIAN		
	ITEM 3: ADMINISTRATIVE ASSISTANT				ITEM 6: OTHER POSITIONS NOT LISTED		
VENDOR NAME	ITEM 1	ITEM 2	ITEM 3	ITEM 4	ITEM 5	ITEM 6	
A-1 EMPLOYMENT INC							
ALLEGIANCE STAFFING	32%	33%	32%	32%	33%	34%	
BURT EMPLOYMENT SERVICES	25%	25%	25%	25%	25%	25%	
ELWOOD STAFFING							
FIRST CHOICE PERSONNEL INC	30%	30%	30%	30%	30%	30%	
INTUITION CAREER	32%	32%	32%	32%	NA	32%	
LABOR FINDERS							
ONIN STAFFING	30%	30%	28%	28%	30%	30%	
PEOPLEREADY							
PROLINK STAFFING							
SURGE STAFFING LLC	30%	30%	30%	30%	31%	30%	
THE RESERVES NETWORK	34%	34%	34%	34%	34%	34%	
WISE STAFFING OPELIKA							
ResourceMFG/EmployBridge	31%	31%	31%	31%	NA	CBC	
RADGov Inc.	42%	42%	42%	42%	42%	42%	
LanceSoft, Inc.	20%	20%	20%	20%	20%	20%	

[illegible]

RESOLUTION NO. _____

WHEREAS, the Purchasing Department solicited sealed bids for a contract to provide LED Flood Lights and Mounting Adapters for the Power Services Department; and

WHEREAS, Irby Utilities submitted the lowest bid meeting specifications; and

WHEREAS, funding for this contract is coming from the ADECA Grant, awarded in the amount of \$250,000.00 to the City on September 16, 2024, through the Energy Efficiency & Conservation Block Grant (EECBG) Program;

NOW, THEREFORE, BE IT RESOLVED by the City of Opelika, Alabama, as follows:

1. That the contract be awarded to Irby Utilities on their low bid meeting specifications.
2. That the Purchasing-Revenue Manager be authorized to issue a purchase order to Irby Utilities on an as needed basis.
3. That the Mayor be authorized to sign all documents pertaining to this contract.
4. That the Controller be authorized to adjust the budget as necessary for this contract.

APPROVED AND ADOPTED this the _____ day of _____, 2025.

C. E. "Eddie" Smith, Jr.
President of the City Council
City of Opelika, Alabama

ATTEST:

Russell A. Jones, MMC
City Clerk

FACT SHEET

SUBJECT: Sealed Bids – Bid #25006 – We are asking the Council to approve a contract for LED Flood Lights and Mounting Adapters

FACTS:

- Bid opening date – 12/9/24
- User Department – Power Services
- The bid was mailed to 10 vendors
- 4 bids were received
- Budgeted contract using funds from the ADECA Grant, awarded in the amount of \$250,000.00 to the City on September 16, 2024, through the Energy Efficiency & Conservation Block Grant (EECBG) Program
- Bid tabulation sheet attached

RECOMMENDATION:

- **Recommend contract be awarded to Irby Utilities on their low bid meeting specifications on an as needed basis.**

BID# 25006 DATE: 12/9/24 DEPT: POWER SERVICES				10 VENDORS INVITED	
DESCRIPTION: LED FLOOD LIGHTS AND MOUNTING ADAPTERS				5 BIDS RECEIVED	
ITEM 1: 215W CREE OSQ-A-UA-60DU-40K-UL-BZ 215W FLOOD LIGHT WITH SLIP FOOT ADAPTER					
ITEM 2: PHILLIPS RFM160W GRAY/BLACK COBRA HEADLIGHT					
ITEM 3: HOLOPHANE GRANVILLE GVD3-P30-40KMVOLT MSG13BKSTTBKPR7 DECORATIVE POST TOP					
ITEM 4: COOPER 70W STREETLIGHT CRTK2CO1HDUT5RSRTH10 MSPA10X					
VENDOR	ITEM 1	ITEM 2	ITEM 3	ITEM 4	
ANIXTER INC					
BELL ELECTRICAL SUPPLY CO INC					
GRAYBAR ELECTRIC CO					
GRESKO/CAPSTONE UTILITY SUPPLY INC	\$ 480.00	\$383.00/\$268.00	\$ 691.00	\$ 155.00	
HOWARD INDUSTRIES INC	\$475.00/\$425.00	\$ 225.45	NB	\$ 131.88	
IRBY UTILITIES	\$ 609.00	\$ 299.00	\$ 802.00	\$ 140.00	
MAYER ELECTRIC SUPPLY CO INC	\$ 661.12	\$ 499.95	\$ 856.00	NB	
SOLARMAX LED INC					
STUART C IRBY CO					
WESCO DISTRIBUTION INC					
Lighting N Beyond, LLC	\$ 1,316.88	NB	NB	NB	
ITEM 5: PHILLIPS RFM130W GRAY/BLACK COBRA HEADLIGHT					
ITEM 6: SAME AS PHILLIPS RFM160W COBRA HEADLIGHT					
ITEM 7: COOPER 130W FLOOD LIGHT UFLD-CA2-130-740-U-66-T-BZ 10K PR7					
	ITEM 5	ITEM 6	ITEM 7	DISC	
ANIXTER INC					
BELL ELECTRICAL SUPPLY CO INC					
GRAYBAR ELECTRIC CO					
GRESKO/CAPSTONE UTILITY SUPPLY INC	\$340.00/\$268.00	SAME AS ITEM 2	\$ 415.00	--	
HOWARD INDUSTRIES INC	\$ 225.45	\$225.45/\$143.76	\$360.00/\$310.00		
IRBY UTILITIES	\$ 261.00	\$ 299.00	\$ 354.00	--	
MAYER ELECTRIC SUPPLY CO INC	\$ 240.00	\$ 499.95	\$432.23 (GE Evolve)	--	
SOLARMAX LED INC					
STUART C IRBY CO					
WESCO DISTRIBUTION INC					
Lighting N Beyond, LLC	NB	NB	NB	--	