



**CITY OF OPELIKA
CITY COUNCIL
WORKSESSION MEETING AGENDA
300 Martin Luther King Blvd.
October 21, 2025
TIME: 5:45 PM**

1. A CALL TO ORDER
 1. George Allen, Erica Norris, Tim Aja, Todd Rauch, Eddie Smith
2. PRESENTATIONS
 1. City-Wide ADA Improvements Update - Scott Parker.
3. RESOLUTIONS
4. ORDINANCES
5. GENERAL UPDATES
6. REVIEW/DISCUSS CURRENT COUNCIL MEETING AGENDA
7. GENERAL / DISCUSSION
 1. Bid - 15kV Primary Underground Distribution Cable - OPS.
 2. Bid - Single-Phase Pad-Mounted Transformers - OPS.
 3. Bid - Single-Phase Pole-Mounted Transformers - OPS.
 4. Bid - One (1) 2025 Toyota Van - ADMIN.
8. END OF WORK SESSION

“In compliance with the Americans with Disabilities Act, the City of Opelika will make reasonable arrangements to ensure accessibility to this meeting. If you need special assistance to participate in this meeting, please contact the ADA Coordinator 72 hours prior to the meeting at (334)705-5130.”

RESOLUTION NO. _____

WHEREAS, the Purchasing Department opened sealed bids for a contract for 15KV Primary Underground Distribution Cable for Opelika Power Services; and

WHEREAS, Irby Utilities is the low bidder meeting specifications; and

WHEREAS, funding for this contract will come from the appropriate account;

NOW, THEREFORE, BE IT RESOLVED by the City of Opelika, Alabama, as follows

1. That the contract be awarded to Irby Utilities on their low bid meeting specifications.
2. That the Purchasing-Revenue Manager be authorized to issue a purchase order to Irby Utilities on an as-needed basis.
3. That the Mayor be authorized to sign all documents pertaining to this contract.
4. That the Controller be authorized to adjust the budget as necessary for this contract.

APPROVED AND ADOPTED this the _____ day of _____, 2025.

C. E. "Eddie" Smith, Jr.
President of the City Council
City of Opelika, Alabama

ATTEST:

Russell A. Jones, MMC
City Clerk

FACT SHEET

SUBJECT: Sealed Bid #25031 – We are asking the Council to approve a contract for 15KV Primary Underground Distribution Cable

FACTS:

- Bid opening date – 9/29/25
- User departments – Power Services
- The bid was mailed to 16 vendors
- 3 bids were received
- Budgeted contract
- Bid tabulation sheet attached

RECOMMENDATION:

- **Recommend the contract be awarded to Irby Utilities on their low bid meeting specifications on an as-needed basis.**

BID# 25031 DATE: 9/29/25 DEPT: POWER SERVICES							16 VENDORS INVITED	
DESCRIPTION: 15KV PRIMARY UNDERGROUND DISTRIBUTION CABLE							3 BIDS RECEIVED	
	ITEM #1: 5,000 FT 15KV 1/0 AWG AL INSULATED PRIMARY UNDERGROUND DISTRIBUTION CABLE							
	ITEM #2: 5,000 FT 15KV 4/0 AWG AL INSULATED PRIMARY UNDERGROUND DISTRIBUTION CABLE							
	ITEM #3: 5,000 FT 15KV 350 MCM CU INSULATED PRIMARY UNDERGROUND DISTRIBUTION CABLE							
	ITEM 1		ITEM 2		ITEM 3			
	UNIT	EXTENDED	UNIT	EXTENDED	UNIT	EXTENDED		
VENDOR NAME	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE	DELIVERY	MFR
ANIXTER INC								
BELL ELECTRIC SUPPLY CO INC	\$ 6.15	\$ 30,750.00	\$ 9.50	\$ 47,500.00	\$ 16.95	\$ 84,750.00	1 week	Priority
FLORIDA TRANSFORMER INC								
GRAYBAR ELECTRIC CO								
GRESKO/CAPSTONE UT SUPP INC								
HOWARD INDUSTRIES INC								
INTERSTATE ELECTRICAL SUPPLY								
IRBY UTILITIES	\$ 3.93	\$ 39,300.00	\$ 5.94	\$ 59,400.00	\$ 15.248	\$ 152,480.00	10-24 weeks	Southwire
JIM CHANDLER & ASSOCIATES INC								
MAYER ELECTRIC SUPP CO INC								
NIAGARA TRANSFORMER CORP								
NOLAND COMPANY								
SIEMENS ENERGY INC								
T & C SPECIALTY DISTRIBUTORS INC	\$ 4.20	\$ 21,000.00	\$ 4.69	\$ 23,450.00	\$ 18.25	\$ 91,250.00	1 week	Okonite
TRI-STATE UTILITY PRODUCTS INC								
WESCO DISTRIBUTION INC								

RESOLUTION NO. _____

WHEREAS, the Purchasing Department opened sealed bids for a contract for Single-Phase Pad-Mounted Transformers for Opelika Power Services; and

WHEREAS, Eagle Rise Distribution, Inc. is the low bidder but did not meet specifications; and

WHEREAS, JSYW Transformer, Co., Ltd. is the next low bidder but did not meet specifications; and

WHEREAS, Howard Industries, Inc. is the next low bidder meeting specifications; and

WHEREAS, funding for this contract will come from the appropriate account;

NOW, THEREFORE, BE IT RESOLVED by the City of Opelika, Alabama, as follows

1. That the contract be awarded to Howard Industries, Inc. on their bid meeting specifications.
2. That the Purchasing-Revenue Manager be authorized to issue a purchase order to Howard Industries, Inc. on an as-needed basis.
3. That the Mayor be authorized to sign all documents pertaining to this contract.
4. That the Controller be authorized to adjust the budget as necessary for this contract.

APPROVED AND ADOPTED this the _____ day of _____, 2025.

C. E. "Eddie" Smith, Jr.
President of the City Council
City of Opelika, Alabama

ATTEST:

Russell A. Jones, MMC
City Clerk

FACT SHEET

SUBJECT: Sealed Bid #25032 – We are asking the Council to approve a contract for Single-Phase Pad-Mounted Transformers

FACTS:

- Bid opening date – 9/29/25
- User departments – Power Services
- The bid was mailed to 16 vendors
- 3 bids were received
- Budgeted contract
- Bid tabulation sheet attached

RECOMMENDATION:

- **Recommend the contract be awarded to Howard Industries, Inc. on their bid meeting specifications on an as-needed basis.**

[illegible]

BID#: 25032			DATE: 9/29/25		DEPT: POWER SERVICES												16 VENDORS INVITED	
DESCRIPTION: SINGLE-PHASE PAD-MOUNTED TRANSFORMERS																3 BIDS RECEIVED		
				ITEM #4: 75 kVA MINERAL OIL														
				ITEM #4 ALT: 75 kVA SOY-BASED OIL														
				ITEM #5: 100 kVA MINERAL OIL														
				ITEM #5 ALT: 100 kVA SOY-BASED OIL														
		ITEM #4				ITEM #5												
				NO-LD/LD				NO-LD/LD										
VENDOR		MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL	DISC								
ANIXTER INC																		
BELL ELECT SUPP CO INC																		
FLORIDA TRANSFORMER																		
GRAYBAR ELECTRIC CO																		
GRESKO/CAPSTONE UT																		
HOWARD INDUST INC		\$ 9,633.00	\$ 11,814.00	157/663	52 weeks	\$ 11,644.00	\$ 15,299.00	193/826	52 weeks	--								
INTERSTATE ELECT SUPP																		
JIM CHANDLER & ASSOC																		
MAYER ELECT SUPP CO																		
NIAGARA TRANSFORMER																		
NOLAND COMPANY																		
SIEMENS ENERGY INC																		
STUART C IRBY CO																		
T & C SPECIALTY DIST																		
TRI-STATE UT PROD																		
WESCO DISTR INC																		
JSYW Transformer, Co.		\$ 4,677.00	\$ 5,476.00	140/730	3 weeks	\$ 5,267.00	\$ 6,161.00	165/935	3 weeks	5%/4%/3%/2%								
EagleRise Distribution, Inc.		\$ 4,010.00	\$ 4,430.00	151/687	16-18 weeks	\$ 4,950.00	\$ 5,500.00	186/847	16-18 weeks	1%/1%								

RESOLUTION NO. _____

WHEREAS, the Purchasing Department opened sealed bids for a contract for Single-Phase Pole-Mounted Transformers for Opelika Power Services; and

WHEREAS, JSYW Transformer Co., Ltd. is the low bidder but did not meet specifications; and

WHEREAS, EagleRise Distribution, Inc. is the next low bidder but did not meet specifications; and

WHEREAS, Howard Industries, Inc. is the low bidder meeting specifications; and

WHEREAS, funding for this contract is coming from the appropriate account;

NOW, THEREFORE, BE IT RESOLVED by the City of Opelika, Alabama, as follows

1. That the contract be awarded to Howard Industries, Inc. on their low bid meeting specifications.
2. That the Purchasing-Revenue Manager be authorized to issue a purchase order to Howard Industries, Inc. on an as-needed basis.
3. That the Mayor be authorized to sign all documents pertaining to this contract.
3. That the Controller be authorized to adjust the budget as necessary for this contract.

APPROVED AND ADOPTED this the _____ day of _____, 2025.

C. E. "Eddie" Smith, Jr.
President of the City Council
City of Opelika, Alabama

ATTEST:

Russell A. Jones, MMC
City Clerk

FACT SHEET

SUBJECT: Sealed Bid #25033 – We are asking the Council to approve a contract for
Single-Phase Pole-Mounted Transformers

FACTS:

- Bid opening date – 9/29/25
- User departments – Power Services
- The bid was mailed to 16 vendors
- 4 bids were received
- Budgeted contract
- Bid tabulation sheet attached

RECOMMENDATION:

- **Recommend the contract be awarded to Howard Industries, Inc. on their bid meeting specifications on an as-needed basis.**

BID#: 25033		DATE: 9/29/25		DEPT: POWER SERVICES									16 VENDORS INVITED
DESCRIPTION: SINGLE-PHASE POLE-MOUNTED TRANSFORMERS													4 BIDS RECEIVED
ITEMS 1-8 REQ: 7200 VOLT 2 BUSHING PRIMARY, 120/240 VOLT 3 BUSHING SECONDARY													
ITEM #1: 5 KVA MINERAL OIL				ITEM #2: 10 KVA MINERAL OIL				ITEM #3: 15 KVA MINERAL OIL					
ITEM #1 ALT: 5 KVA SOY-BASED OIL				ITEM #2 ALT: 10 SOY-BASED OIL				ITEM #3 ALT: 15 KVA SOY-BASED OIL					
ITEM #1				ITEM #2				ITEM #3					
			NO-LD/LD				NO-LD/LD				NO-LD/LD		
VENDOR	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL	
ANIXTER INC													
BELL ELECTRIC SUPP CO INC													
FLORIDA TRANSFORMER INC													
GRAYBAR ELECTRIC CO													
GRESKO/CAPSTONE UT SUPP													
HOWARD INDUSTRIES INC	\$ 1,068.00	\$ 1,182.00	27/97	8-10 weeks	\$ 1,505.00	\$ 1,651.00	27/162	8-10 weeks	\$ 1,752.00	\$ 1,932.00	42/195	8-10 weeks	
INTERSTATE ELECT SUPP													
JIM CHANDLER & ASSOC INC													
MAYER ELECT SUPP CO INC													
NIAGARA TRANS CORP													
NOLAND COMPANY													
SIEMENS ENERGY INC													
STUART C IRBY CO													
T & C SPECIALTY DISTR													
TRI-STATE UTILITY PROD													
WESCO DISTRIBUTION INC													
JSYW Transformer Co., Ltd.	\$ 1,350.00	\$ 1,512.00	30/116	3 weeks	\$ 1,388.00	\$ 1,559.00	35/129	3 weeks	\$ 1,502.00	\$ 1,711.00	45/196	3 weeks	
EagleRise Distribution, Inc.	\$ 1,200.00	\$ 1,300.00	34/99	16-18 weeks	\$ 1,350.00	\$ 1,430.00	43/105	16-18 weeks	\$ 1,410.00	\$ 1,500.00	54/161	16-18 weeks	
Rosie Utility Products	\$ 2,307.00	\$ 2,423.00	38/98	22 weeks	\$ 2,564.00	\$ 2,692.00	43/126	22 weeks	\$ 5,269.00	\$ 5,532.00	45/160	22 weeks	
ITEM #4: 25 KVA MINERAL OIL				ITEM #5: 37.5 KVA MINERAL OIL				ITEM #6: 50 KVA MINERAL OIL					
ITEM #4 ALT: 25 KVA SOY-BASED OIL				ITEM #5 ALT: 37.5 KVA SOY-BASED OIL				ITEM #6 ALT: 50 KVA SOY-BASED OIL					
ITEM #4				ITEM #5				ITEM #6					
			NO-LD/LD				NO-LD/LD				NO-LD/LD		
VENDOR	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL	
ANIXTER INC													
BELL ELECTRIC SUPP CO INC													
FLORIDA TRANSFORMER INC													
GRAYBAR ELECTRIC CO													
GRESKO/CAPSTONE UT SUPP													
HOWARD INDUSTRIES INC	\$ 2,251.00	\$ 2,444.00	60/596	8-10 weeks	\$ 2,804.00	\$ 3,109.00	77/425	8-10 weeks	\$ 3,386.00	\$ 3,819.00	102/503	8-10 weeks	
INTERSTATE ELECT SUPP													
JIM CHANDLER & ASSOC INC													
MAYER ELECT SUPP CO INC													
NIAGARA TRANS CORP													
NOLAND COMPANY													
SIEMENS ENERGY INC													
STUART C IRBY CO													
T & C SPECIALTY DISTR													
TRI-STATE UTILITY PROD													
WESCO DISTRIBUTION INC													
JSYW Transformer Co., Ltd.	\$ 1,664.00	\$ 1,873.00	70/275	3 weeks	\$ 2,035.00	\$ 2,253.00	85/416	3 weeks	\$ 2,415.00	\$ 2,700.00	100/546	3 weeks	
EagleRise Distribution, Inc.	\$ 1,600.00	\$ 1,700.00	73/267	16-18 weeks	\$ 1,980.00	\$ 2,080.00	93/386	16-18 weeks	\$ 2,530.00	\$ 2,630.00	116/481	16-18 weeks	
Rosie Utility Products	\$ 2,395.00	\$ 2,515.00	77/263	22 weeks	\$ 2,504.00	\$ 2,629.00	83/420	22 weeks	\$ 3,114.00	\$ 3,269.00	98/530	22 weeks	

BID#: 25033 DATE: 9/29/25 DEPT: POWER SERVICES										16 VENDORS INVITED		
DESCRIPTION: SINGLE-PHASE POLE-MOUNTED TRANSFORMERS										4 BIDS RECEIVED		
	ITEMS 9-13 REQ: 7200 VOLT 2 BUSHING PRIMARY, 277Y/480 VOLT 2 BUSHING SECONDARY											
	ITEM #7: 75 kVA MINERAL OIL				ITEM #8: 100 kVA MINERAL OIL				ITEM #9: 25 kVA MINERAL OIL			
	ITEM #7 ALT: 75 kVA SOY-BASED OIL				ITEM #8 ALT: 100 kVA SOY-BASED OIL				ITEM #9 ALT: 25 kVA SOY-BASED OIL			
	ITEM #7				ITEM #8				ITEM #9			
			NO-LD/LD				NO-LD/LD				NO-LD/LD	
VENDOR	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL
ANIXTER INC												
BELL ELECTRIC SUPP CO INC												
FLORIDA TRANSFORMER INC												
GRAYBAR ELECTRIC CO												
GRESKO/CAPSTONE UT SUPP												
HOWARD INDUSTRIES INC	\$ 4,821.00	\$ 5,375.00	138/696	16-18 weeks	\$ 6,038.00	\$ 6,739.00	150/950	16-18 weeks	\$ 2,186.00	\$ 2,374.00	58/315	8-10 weeks
INTERSTATE ELECT SUPP												
JIM CHANDLER & ASSOC INC												
MAYER ELECT SUPP CO INC												
NIAGARA TRANS CORP												
NOLAND COMPANY												
SIEMENS ENERGY INC												
STUART C IRBY CO												
T & C SPECIALTY DISTR												
TRI-STATE UTILITY PROD												
WESCO DISTRIBUTION INC												
JSYW Transformer Co., Ltd.	\$ 2,909.00	\$ 3,232.00	140/730	3 weeks	\$ 3,270.00	\$ 3,689.00	165/935	3 weeks	\$ 1,630.00	\$ 1,835.00	70/275	3 weeks
EagleRise Distribution, Inc.	\$ 3,030.00	\$ 3,180.00	126/796	16-18 weeks	\$ 4,410.00	\$ 4,610.00	171/911	16-18 weeks	\$ 1,550.00	\$ 1,650.00	73/267	16-18 weeks
Rosie Utility Products	\$ 3,414.00	\$ 3,585.00	130/740	22 weeks	\$ 5,929.00	\$ 6,225.00	175/835	22 weeks	\$ 2,395.00	\$ 2,515.00	77/261	22 weeks
	ITEM #10: 37.5 kVA MINERAL OIL				ITEM #11: 50 kVA MINERAL OIL				ITEM #12: 75 kVA MINERAL OIL			
	ITEM #10 ALT: 37.5 kVA SOY-BASED OIL				ITEM #11 ALT: 50 kVA SOY-BASED OIL				ITEM #12 ALT: 75 kVA SOY BASED OIL			
	ITEM #10				ITEM #11				ITEM #12			
			NO-LD/LD				NO-LD/LD				NO-LD/LD	
VENDOR	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL	MINERAL	SOY-BASED	LOSSES	DEL
ANIXTER INC												
BELL ELECTRIC SUPP CO INC												
FLORIDA TRANSFORMER INC												
GRAYBAR ELECTRIC CO												
GRESKO/CAPSTONE UT SUPP												
HOWARD INDUSTRIES INC	\$ 2,758.00	\$ 3,051.00	82/408	8-10 weeks	\$ 3,315.00	\$ 3,729.00	103/502	8-10 weeks	\$ 4,562.00	\$ 5,112.00	129/734	16-18 weeks
INTERSTATE ELECT SUPP												
JIM CHANDLER & ASSOC INC												
MAYER ELECT SUPP CO INC												
NIAGARA TRANS CORP												
NOLAND COMPANY												
SIEMENS ENERGY INC												
STUART C IRBY CO												
T & C SPECIALTY DISTR												
TRI-STATE UTILITY PROD												
WESCO DISTRIBUTION INC												
JSYW Transformer Co., Ltd.	\$ 1,987.00	\$ 2,206.00	85/416	3 weeks	\$ 2,358.00	\$ 2,643.00	100/546	3 weeks	\$ 2,814.00	\$ 3,156.00	140/730	3 weeks
EagleRise Distribution, Inc.	\$ 1,930.00	\$ 2,030.00	93/386	16-18 weeks	\$ 2,480.00	\$ 2,580.00	116/481	16-18 weeks	\$ 2,980.00	\$ 3,130.00	126/796	16-18 weeks
Rosie Utility Products	\$ 2,504.00	\$ 2,629.00	83/418	22 weeks	\$ 3,114.00	\$ 3,269.00	98/528	22 weeks	\$ 3,414.00	\$ 3,585.00	130/737	22 weeks

[illegible]

RESOLUTION NO. _____

WHEREAS, the Purchasing Department opened sealed bids for one (1) 2025 Toyota Van for the Executive Office; and

WHEREAS, Sylacauga Handicapped, Inc. submitted the low bid meeting specifications; and

WHEREAS, funding for this purchase will come from Unassigned Funds;

NOW, THEREFORE, BE IT RESOLVED by the City of Opelika, Alabama as follows:

1. That the purchase be awarded to Sylacauga Handicapped, Inc. on their low bid meeting specifications.
2. That the Purchasing-Revenue Manager be authorized to issue a purchase order to Sylacauga Handicapped, Inc. in the amount of \$96,510.46. .
3. That the Mayor be authorized to execute all documents pertaining to this purchase.
4. That the Controller be authorized to adjust the budget as necessary for this purchase.

APPROVED AND ADOPTED this the _____ day of _____, 2025.

C. E. "Eddie" Smith, Jr.
President of the City Council
City of Opelika, Alabama

ATTEST:

Russell A. Jones, MMC
City Clerk

FACT SHEET

SUBJECT: Sealed Bid #23006 – We are asking the Council to approve a purchase of one (1) 2025 Toyota Van

FACTS:

- Bid opening date – 10/20/25
- User Department – Executive Office
- The bid was mailed to 3 vendors
- 2 bids were received
- Bid tabulation sheet attached

RECOMMENDATION:

- **Recommend the bid be awarded to Sylacauga Handicapped, Inc. for their low bid meeting specifications in the amount of \$96,510.46.00.**

